

COMPONENT MFG, INC.
Resale \$s By Territory
November, 1999

TerrNo	RepName	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	1999 YTD
03	REP AAA						\$270				\$19,222	\$70,475		\$89,967
04	REP BBB										\$1,017	\$15,908		\$16,925
05	REP CCC										\$2,993	\$7,311		\$10,303
08	REP DDD			\$173	\$120	\$1,313	\$82		\$0		\$7,813	\$23,328		\$32,829
11	REP EEE					\$19					\$1,094	\$2,285		\$3,397
12	REP FFF										\$0	\$6,431		\$6,431
13	REP GGG				\$41	\$38		\$27			\$989	\$772		\$1,867
15	REP HHH					(\$701)					\$5,535	\$8,641		\$13,475
197	REP ZZZ											\$2,945		\$2,945
20	REP JJJ		\$10				\$554	\$117		\$700	\$4,410	\$5,905		\$11,697
21	REP LLL										\$1,690	\$3,591		\$5,281
23	REP MMM			\$308	\$542	\$585	\$841	\$32	\$171	\$330	\$8,882	\$7,873		\$19,565
24	REP NNN			\$515							\$1,272	\$748		\$2,535
25	REP QQQ											\$2,804		\$2,804
27	REP RRR										\$613	\$4,291		\$4,904
31	REP SSS	\$490	\$151	\$160	\$283	\$121	\$1,265	\$119	\$75	\$702	\$9,741	\$23,190		\$36,297
32	REP TTT										\$2,030	\$5,564		\$7,595
40	REP UUU										\$215	\$802		\$1,017
44	REP VVV										\$2,845	\$4,582		\$7,426
48	REP WWW		\$960			\$330					\$5,267	\$6,211		\$12,768
53	REP YYY										\$124	\$2,587		\$2,711
PR	REP XXX										\$4,027	\$543		\$4,570
Totals		\$490	\$1,121	\$1,156	\$987	\$1,705	\$3,012	\$295	\$246	\$1,732	\$79,780	\$206,786		\$297,310