

COMPONENT MFG, INC.
Territory Sales/Commission by Distributor
November, 1999

Territory	Representative Name	Distributor	Month Resale \$'s	5% Comm	
03	REP AAA	ELMAR ELECTRONICS	\$68,059.92	\$2,177.92	
		HOLLYWOOD ELECTRONICS	\$1,430.30	\$45.77	
		CRAMER ELECTRONICS	\$350.00	\$11.20	
		GREENSHAW ELECTRONICS	\$312.50	\$10.00	
		QAR ELECTRONICS	\$312.50	\$10.00	
		MILO ELECTRONICS	\$9.80	\$0.31	
		Totals For Territory No. 03		\$70,475.02	\$2,255.20
				34.08%	34.08%
04	REP BBB	SWITCHES, INC.	\$12,113.56	\$387.63	
		TERMINAL HUDSON	\$1,625.00	\$52.00	
		CRAMER ELECTRONICS	\$1,125.00	\$36.00	
		HOLLYWOOD ELECTRONICS	\$1,044.04	\$33.41	
		Totals For Territory No. 04		\$15,907.60	\$509.04
		7.69%	7.69%		
05	REP CCC	GREENSHAW ELECTRONICS	\$2,451.48	\$78.45	
		TAYLOR ELECTRONICS	\$1,992.00	\$63.74	
		HARVEY ELECTRONICS	\$1,886.48	\$60.37	
		QAR ELECTRONICS	\$980.68	\$31.38	
		Totals For Territory No. 05		\$7,310.64	\$233.94
		3.54%	3.54%		
08	REP DDD	FT. WAYNE ELEC. SUPPLY	\$21,170.55	\$677.46	
		CRAMER ELECTRONICS	\$1,871.50	\$59.89	
		ROME ELECTRONICS	\$286.37	\$9.16	
		Totals For Territory No. 08		\$23,328.42	\$746.51
		11.28%	11.28%		
11	REP EEE	CRAMER ELECTRONICS	\$1,580.00	\$50.56	
		ELMAR ELECTRONICS	\$530.00	\$16.96	
		FT. WAYNE ELEC. SUPPLY	\$135.00	\$4.32	
		MILO ELECTRONICS	\$39.80	\$1.27	
		Totals For Territory No. 11		\$2,284.80	\$73.11
		1.10%	1.10%		

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12	REP FFF	OLIVE ELECTRONICS	\$5,986.40	\$191.56
		TERMINAL HUDSON	\$445.00	\$14.24
		ELMAR ELECTRONICS	\$0.00	\$0.00
		Totals For Territory No. 12	\$6,431.40	\$205.80
			3.11%	3.11%
13	REP GGG	ROME ELECTRONICS	\$540.70	\$17.30
		CRAMER ELECTRONICS	\$230.80	\$7.39
		Totals For Territory No. 13	\$771.50	\$24.69
			0.37%	0.37%
15	REP HHH	ROME ELECTRONICS	\$6,774.09	\$216.77
		HOLLYWOOD ELECTRONICS	\$1,606.00	\$51.39
		SHELLY ELECTRONICS	\$153.00	\$4.90
		CRAMER ELECTRONICS	\$54.58	\$1.75
		FT. WAYNE ELEC. SUPPLY	\$24.00	\$0.77
		GREENSHAW ELECTRONICS	\$21.00	\$0.67
		HARVEY ELECTRONICS	\$8.00	\$0.26
		Totals For Territory No. 15	\$8,640.67	\$276.50
			4.18%	4.18%
197	REP ZZZ	ELMAR ELECTRONICS	\$2,945.00	\$94.24
		Totals For Territory No. 197	\$2,945.00	\$94.24
			1.42%	1.42%
20	REP JJJ	MILO ELECTRONICS	\$3,246.21	\$103.88
		CRAMER ELECTRONICS	\$2,147.74	\$68.73
		TERMINAL HUDSON	\$406.00	\$12.99
		FT. WAYNE ELEC. SUPPLY	\$105.45	\$3.37
		Totals For Territory No. 20	\$5,905.40	\$188.97
			2.86%	2.86%
21	REP LLL	INTERFACE ELECTRONICS	\$2,465.10	\$78.88
		TERMINAL HUDSON	\$692.00	\$22.14
		HARVEY ELECTRONICS	\$217.00	\$6.94
		QAR ELECTRONICS	\$217.00	\$6.94
		Totals For Territory No. 21	\$3,591.10	\$114.92
			1.74%	1.74%

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23	REP MMM	ELMAR ELECTRONICS	\$3,526.00	\$112.83
		R.V.WEATHERFORD CO.	\$2,505.00	\$80.16
		CRAMER ELECTRONICS	\$1,841.85	\$58.94
		Totals For Territory No. 23	\$7,872.85	\$251.93
			3.81%	3.81%
24	REP NNN	CRAMER ELECTRONICS	\$645.51	\$20.66
		DEMAMBROW ELECTRONICS	\$102.50	\$3.28
		Totals For Territory No. 24	\$748.01	\$23.94
			0.36%	0.36%
25	REP QQQ	HOLLYWOOD ELECTRONICS	\$995.95	\$31.87
		HARVEY ELECTRONICS	\$602.58	\$19.28
		GREENSHAW ELECTRONICS	\$602.58	\$19.28
		QAR ELECTRONICS	\$602.58	\$19.28
		Totals For Territory No. 25	\$2,803.69	\$89.72
			1.36%	1.36%
27	REP RRR	TERMINAL HUDSON	\$2,980.00	\$95.36
		SHELLY ELECTRONICS	\$943.17	\$30.18
		TAYLOR ELECTRONICS	\$232.80	\$7.45
		HARVEY ELECTRONICS	\$134.82	\$4.31
		ELMAR ELECTRONICS	\$0.00	\$0.00
		Totals For Territory No. 27	\$4,290.79	\$137.31
			2.07%	2.07%
31	REP SSS	CRAMER ELECTRONICS	\$17,296.31	\$553.48
		R.V.WEATHERFORD CO.	\$3,280.00	\$104.96
		STOTTS FRIEDMAN CO.	\$2,226.55	\$71.25
		ROME ELECTRONICS	\$272.20	\$8.71
		ELMAR ELECTRONICS	\$115.25	\$3.69
		Totals For Territory No. 31	\$23,190.31	\$742.09
			11.21%	11.21%

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32	REP TTT	OLIVE ELECTRONICS	\$3,132.00	\$100.22
		HOLLYWOOD ELECTRONICS	\$1,425.00	\$45.60
		ROME ELECTRONICS	\$1,007.36	\$32.24
		Totals For Territory No. 32	\$5,564.36	\$178.06
			2.69%	2.69%
40	REP UUU	HOLLYWOOD ELECTRONICS	\$730.50	\$23.38
		ELMAR ELECTRONICS	\$71.25	\$2.28
		Totals For Territory No. 40	\$801.75	\$25.66
			0.39%	0.39%
44	REP VVV	TERMINAL HUDSON	\$5,067.44	\$162.16
		FT. WAYNE ELEC. SUPPLY	\$25.20	\$0.81
		CRAMER ELECTRONICS	-\$511.00	(\$16.35)
		Totals For Territory No. 44	\$4,581.64	\$146.61
			2.22%	2.22%
48	REP WWW	ROME ELECTRONICS	\$6,150.10	\$196.80
		FT. WAYNE ELEC. SUPPLY	\$61.32	\$1.96
		SWITCHES, INC.	\$0.00	\$0.00
		Totals For Territory No. 48	\$6,211.42	\$198.77
			3.00%	3.00%
53	REP YYY	INTERFACE ELECTRONICS	\$1,430.00	\$45.76
		SHELLY ELECTRONICS	\$651.00	\$20.83
		HOLLYWOOD ELECTRONICS	\$171.25	\$5.48
		GREENSHAW ELECTRONICS	\$123.75	\$3.96
		QAR ELECTRONICS	\$123.75	\$3.96
		ROME ELECTRONICS	\$87.60	\$2.80
		Totals For Territory No. 53	\$2,587.35	\$82.80
			1.25%	1.25%
PR	REP XXX	ELMAR ELECTRONICS	\$480.00	\$15.36
		SWITCHES, INC.	\$62.53	\$2.00
		Totals For Territory No. PR	\$542.53	\$17.36
			0.26%	0.26%

