

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
03	REP AAA					
		CRAMER ELECTRONICS				
			E.V. CONTROLS, INC.	46350	\$350.00	\$350.00
			ELECTRO-MATIC PRODUCTS	60639		\$540.00
Total Resale \$ For Distributor: CRAMER ELECTRONICS					\$350.00	\$890.00
		ELMAR ELECTRONICS				
			AT&T	62839	\$7,300.00	\$7,300.00
			EL TECH	60163	\$1,417.50	\$1,417.50
			EL TECH	60185	\$10,356.50	\$10,356.50
			EL TECH	60515		\$717.00
			EL TECH	62839		\$730.00
			HEWLETT PACKARD	60056	\$232.50	\$310.00
			HEWLETT PACKARD	60185	\$22,735.45	\$27,157.45
			IBM CORP	60618	\$31.25	\$51.85
			NORTHERN TELECON	60515		\$717.00
			NORTHERN TELECON	60656	\$552.42	\$552.42
			WANG	60656		\$552.42
			WANG	60056	\$310.00	\$310.00
			WANG	60185	\$25,072.45	\$32,372.45
			WANG	60515		\$717.00
			WANG	60618	\$51.85	\$51.85
Total Resale \$ For Distributor: ELMAR ELECTRONICS					\$68,059.92	\$83,313.44
		FT. WAYNE ELEC. SUPPLY				
			LITHO-TRONICS INC.	60090		\$429.00
Total Resale \$ For Distributor: FT. WAYNE ELEC. SUPPLY						\$429.00

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		GREENSHAW ELECTRONICS				
			ACOMA MEDICAL	60090	\$312.50	\$312.50
		Total Resale \$ For Distributor: GREENSHAW ELECTRONICS			\$312.50	\$312.50
		HARVEY ELECTRONICS				
			ACOMA MEDICAL	60090		\$312.50
		Total Resale \$ For Distributor: HARVEY ELECTRONICS				\$312.50
		HOLLYWOOD ELECTRONICS				
			ADAMS ELEVATOR	60714		\$182.40
			ATLAS ELECTRIC DEVICES	60613	\$157.50	\$157.50
			ELECTRO-MATIC PRODUCTS	60639	\$462.80	\$462.80
			INSCERCO INC	60445	\$810.00	\$810.00
		Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS			\$1,430.30	\$1,612.70
		MILO ELECTRONICS				
			FURNAS ELECTRIC	60510	\$9.80	\$9.80
			G I C	60146		\$455.00
			I.T.W. LINX	60007		\$2,320.00
		Total Resale \$ For Distributor: MILO ELECTRONICS			\$9.80	\$2,784.80
		QAR ELECTRONICS				
			ACOMA MEDICAL	60090	\$312.50	\$312.50
		Total Resale \$ For Distributor: QAR ELECTRONICS			\$312.50	\$312.50
		Total Resale \$ For Territory No. 03			\$70,475.02	\$89,967.44
		% Of Total Resale \$ For Territory No. 03			34.57%	30.64%

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04	REP BBB					
		CRAMER ELECTRONICS				
			GE TRANSPORTATION SYSTE	33906		\$30.00
			SPARTON ELECTRONICS	32130	\$1,125.00	\$1,125.00
		Total Resale \$ For Distributor: CRAMER ELECTRONICS			\$1,125.00	\$1,155.00
		HOLLYWOOD ELECTRONICS				
			BASIC ELECTRONICS	32141	\$8.29	\$8.29
			CLASS ELEC.	34478	\$944.00	\$1,104.00
			GRUMMAN	34478	\$64.75	\$120.25
			IMO INDUSTRIES INC	34240		\$106.50
			SILVER CROWN ASSC.	34997	\$27.00	\$639.00
		Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS			\$1,044.04	\$1,978.04
		SWITCHES, INC.				
			AUDIO GROUP, INC.	33186	\$10,618.56	\$10,671.60
			AUTO PILOT SYSTEMS, INC.	33309	\$1,495.00	\$1,495.00
		Total Resale \$ For Distributor: SWITCHES, INC.			\$12,113.56	\$12,166.60
		TERMINAL HUDSON				
			COMTEC SYSTEMS INC.	33069	\$1,490.00	\$1,490.00
			RICHLAND MILLS	33013	\$135.00	\$135.00
		Total Resale \$ For Distributor: TERMINAL HUDSON			\$1,625.00	\$1,625.00
Total Resale \$ For Territory No. 04					\$15,907.60	\$16,924.64
% Of Total Resale \$ For Territory No. 04					7.80%	5.76%

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TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$	
05	REP CCC						
		GREENSHAW ELECTRONICS					
			ADEPT TECHNOLOGY INC	95143	\$957.00	\$1,276.00	
			BART HAYWARD STORE	94544	\$23.68	\$23.68	
			COHERENT COMPONENTS	95054	\$884.00	\$884.00	
			ISLAND ELEVATOR	96819	\$586.80	\$586.80	
		Total Resale \$ For Distributor: GREENSHAW ELECTRONICS			\$2,451.48	\$2,770.48	
		HARVEY ELECTRONICS					
			ADEPT TECHNOLOGY INC	95143	\$1,276.00	\$1,276.00	
			BART HAYWARD STORE	94544	\$23.68	\$23.68	
			COHERENT COMPONENTS	95054		\$884.00	
			ISLAND ELEVATOR	96819	\$586.80	\$586.80	
		Total Resale \$ For Distributor: HARVEY ELECTRONICS			\$1,886.48	\$2,770.48	
		QAR ELECTRONICS					
			ADEPT TECHNOLOGY INC	95143	\$957.00	\$1,276.00	
			BART HAYWARD STORE	94544	\$23.68	\$23.68	
			COHERENT COMPONENTS	95054		\$884.00	
			ISLAND ELEVATOR	96819		\$586.80	
		Total Resale \$ For Distributor: QAR ELECTRONICS			\$980.68	\$2,770.48	
		TAYLOR ELECTRONICS					
			HMS ELECTRONICS	94928	\$1,992.00	\$1,992.00	
		Total Resale \$ For Distributor: TAYLOR ELECTRONICS			\$1,992.00	\$1,992.00	
		Total Resale \$ For Territory No. 05			\$7,310.64	\$10,303.44	
		% Of Total Resale \$ For Territory No. 05			3.59%	3.51%	

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08	REP DDD					
		CRAMER ELECTRONICS				
			CONTROL INSTRUMENTS CO	07006	\$195.00	\$390.00
			ELECTRO BIOLOGY	07054		\$2,475.00
			INSTRUMENTS SA INC.	08820		\$240.00
			M.S. HI-TECH INC	11788		\$164.64
			MAGNUM ELECTRONICS	11803		\$495.00
			RFL ELECTRONICS INC.	07005		\$75.44
			SPELLMAN HIGH VOLTAGE	11788	\$812.50	\$1,777.90
			V I P INDUSTRIES	07012	\$864.00	\$864.00
		Total Resale \$ For Distributor: CRAMER ELECTRONICS			\$1,871.50	\$6,481.98
		FT. WAYNE ELEC. SUPPLY				
			AMCOR	07004	\$139.40	\$139.40
			AUTO-PLX. INC.	07080		\$295.00
			BINDERY PARTS	11722		\$85.80
			CPD ELECTRONICS INC.	11735	\$372.00	\$372.00
			DRIVE TECHNOLOGY	08852	\$122.40	\$122.40
			ELECTRONIC MEASUREMENTS	07753	\$565.37	\$565.37
			JOYAL PRODUCTS, INC.	07036	\$230.88	\$341.38
			MJK ELECTRONICS INC.	11716	\$229.50	\$229.50
			RFL ELECTRONICS INC.	07005	\$2,643.50	\$6,498.50
			ROUTE ELECTRONICS	07092	\$213.50	\$319.00
			SUSSMAN AUTOMATIC	11101		\$272.25
			SWITCHES UNLIMITED	11377	\$874.00	\$874.00
			TRANSISTOR DEVICES	07869	\$15,780.00	\$15,780.00
		Total Resale \$ For Distributor: FT. WAYNE ELEC. SUPPLY			\$21,170.55	\$25,894.60

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TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
		ROME ELECTRONICS				
			BRADTRONICS	11050	\$286.37	\$452.12
		Total Resale \$ For Distributor: ROME ELECTRONICS			\$286.37	\$452.12
		Total Resale \$ For Territory No. 08			\$23,328.42	\$32,828.70
		% Of Total Resale \$ For Territory No. 08			11.44%	11.18%

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11	REP EEE					
		CRAMER ELECTRONICS				
			ADVANCED ELECTRONICS IN	01845		\$37.00
			KAISER SYSTEMS	01915		\$347.80
			MIDSTATE ELECTRONICS	06492	\$1,580.00	\$1,580.00
		Total Resale \$ For Distributor: CRAMER ELECTRONICS			\$1,580.00	\$1,964.80
		ELMAR ELECTRONICS				
			EL TECH	01364	\$530.00	\$530.00
		Total Resale \$ For Distributor: ELMAR ELECTRONICS			\$530.00	\$530.00
		FT. WAYNE ELEC. SUPPLY				
			INT'L COMMERCIAL SUPPLY	06759	\$135.00	\$135.00
		Total Resale \$ For Distributor: FT. WAYNE ELEC. SUPPLY			\$135.00	\$135.00
		HOLLYWOOD ELECTRONICS				
			LORCOR	01887		\$654.00
			MADRIGAL AUDIO LAB.	06457		\$73.75
		Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS				\$727.75
		MILO ELECTRONICS				
			MERRITT-DAVIS ELECTRIC	06514	\$39.80	\$39.80
		Total Resale \$ For Distributor: MILO ELECTRONICS			\$39.80	\$39.80
		Total Resale \$ For Territory No. 11			\$2,284.80	\$3,397.35
		% Of Total Resale \$ For Territory No. 11			1.12%	1.16%

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12	REP FFF					
		ELMAR ELECTRONICS				
			AT&T	56316	\$0.00	\$0.00
			WANG	56316	\$0.00	\$0.00
		Total Resale \$ For Distributor: ELMAR ELECTRONICS			\$0.00	\$0.00
		OLIVE ELECTRONICS				
			HEALY-RUFF COMPANY	55113	(\$19.60)	(\$19.60)
			RIVERSIDE ELECTRONIC LTD	55952	\$6,006.00	\$6,006.00
		Total Resale \$ For Distributor: OLIVE ELECTRONICS			\$5,986.40	\$5,986.40
		TERMINAL HUDSON				
			LEEDS ELECTRONICS, INC.	55364	\$445.00	\$445.00
		Total Resale \$ For Distributor: TERMINAL HUDSON			\$445.00	\$445.00
		Total Resale \$ For Territory No. 12			\$6,431.40	\$6,431.40
		% Of Total Resale \$ For Territory No. 12			3.16%	2.19%

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13	REP GGG					
		CRAMER ELECTRONICS				
			AMIGO MOBILITY CENTER	49512		\$78.00
			CPM, INC.	48066	\$230.80	\$230.80
			K & S INDUSTRIAL COMPUTE	48195		\$120.25
			LECO, INC.	49085		\$248.40
		Total Resale \$ For Distributor: CRAMER ELECTRONICS			\$230.80	\$677.45
		ROME ELECTRONICS				
			EXCEL INDUSTRIAL ELECTR	48036	\$540.70	\$1,189.70
		Total Resale \$ For Distributor: ROME ELECTRONICS			\$540.70	\$1,189.70
		Total Resale \$ For Territory No. 13			\$771.50	\$1,867.15
		% Of Total Resale \$ For Territory No. 13			0.38%	0.64%

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15	REP HHH					
		CRAMER ELECTRONICS				
			AVNET CABLE TECHNOLOGI	72634		(\$1,431.28)
			BETA ELECTRONICS, INC.	77055	\$54.58	\$54.58
			LA BARGE ELECTRONICS	74146		\$30.24
		Total Resale \$ For Distributor: CRAMER ELECTRONICS			\$54.58	(\$1,346.46)
		FT. WAYNE ELEC. SUPPLY				
			NYIKOS INC.	74146	\$24.00	\$141.60
		Total Resale \$ For Distributor: FT. WAYNE ELEC. SUPPLY			\$24.00	\$141.60
		GREENSHAW ELECTRONICS				
			EL PASO WINDTRONICS	79925	\$21.00	\$21.00
		Total Resale \$ For Distributor: GREENSHAW ELECTRONICS			\$21.00	\$21.00
		HARVEY ELECTRONICS				
			EL PASO WINDTRONICS	79925	\$8.00	\$21.00
		Total Resale \$ For Distributor: HARVEY ELECTRONICS			\$8.00	\$21.00
		HOLLYWOOD ELECTRONICS				
			CABLE & HARNESS SYS.	76119	\$1,350.50	\$2,080.50
			PRO SOURCE	75050	\$255.50	\$255.50
		Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS			\$1,606.00	\$2,336.00
		QAR ELECTRONICS				
			EL PASO WINDTRONICS	79925		\$21.00
		Total Resale \$ For Distributor: QAR ELECTRONICS				\$21.00

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ROME ELECTRONICS						
			AKZO BOBEL ASPHALT	76710	\$14.85	\$14.85
			AKZO NOBEL ASPHALT	76710	\$24.75	\$24.75
			ALLTECH ELECTRONICS INC	76063	\$75.00	\$150.00
			CALAVAR CORP	76712	\$250.71	\$415.11
			COBURN OPTICAL	74402	\$520.00	\$720.00
			ELECTRONIC SERVICES	77055	\$1,126.40	\$2,226.40
			EQUIPMENT SOURCE INC	76011	\$1,097.68	\$1,097.68
			FMC-EMD	79936	\$806.00	\$2,242.70
			JAS MANUFACTURING	75006	\$413.50	\$413.50
			NYIKOS INC.	74146	\$85.50	\$85.50
			ODESSA ENGINEERING INC	78754	\$150.00	\$150.00
			POWER PACKAGING INC	75050		\$191.00
			RALPH'S ELECTRONICS	70502	\$142.50	\$142.50
			TIME MANUFACTURING	76710	\$2,067.20	\$3,971.54
			WHOLESALE ELECTRIC SUP	75501		\$52.50
Total Resale \$ For Distributor: ROME ELECTRONICS					\$6,774.09	\$11,898.03
SHELLY ELECTRONICS						
			ALLIED ELECTRICAL & POWE	72956	\$153.00	\$382.50
Total Resale \$ For Distributor: SHELLY ELECTRONICS					\$153.00	\$382.50
Total Resale \$ For Territory No. 15					\$8,640.67	\$13,474.67
% Of Total Resale \$ For Territory No. 15					4.24%	4.59%

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20	REP JJJ						
		CRAMER ELECTRONICS					
			ACRODYNE INDUSTRIES INC	19422	\$31.64	\$31.64	
			ANALYTICAL TECHNOLOGY	19456	\$127.40	\$127.40	
			BIOCLIMATIC INC	08057	\$320.25	\$320.25	
			CHESSELL CORPORATION	18940	\$912.00	\$912.00	
			CLAIR BROTHERS AUDIO	17543		\$1,546.00	
			DANYL CORPORATION	08057	\$81.50	\$81.50	
			FINCOR	17402		\$876.25	
			GRIM/TELEGENIX	08034	\$25.00	\$25.00	
			K-TRON ELECTRONICS	08071	\$94.00	\$94.00	
			LOVESHAW CORP	18459		\$20.97	
			PHILLIPSBURG ELECTRIC	18044	\$224.00	\$224.00	
			QEI CORPORATION	08094	\$63.15	\$63.15	
			T.B. WOOD'S SONS CO.	17201	\$134.40	\$134.40	
			T.B. WOODS INC	17201	\$134.40	\$134.40	
			U.S. ASSEMBLIES, INC.	18822		\$1,634.00	
Total Resale \$ For Distributor: CRAMER ELECTRONICS					\$2,147.74	\$6,224.96	
		FT. WAYNE ELEC. SUPPLY					
			FRY COMMUNICATIONS	17055	\$100.25	\$100.25	
			NORFAB CORP.	19404		\$133.50	
			SPECK IND'L CONTROLS	08057	\$5.20	\$5.20	
Total Resale \$ For Distributor: FT. WAYNE ELEC. SUPPLY					\$105.45	\$238.95	

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		MILO ELECTRONICS				
			ABB POWER T & D COMPANY	18106		\$675.00
			C & D POWER SYSTEMS	19422		\$151.00
			DISNEY AMERICAN EXPRESS	08102		\$277.75
			NWL TRANSFORMERS	08505	\$3,062.46	\$3,473.14
			SCHULMERICH CARRILLON	18960	\$183.75	\$183.75
		Total Resale \$ For Distributor: MILO ELECTRONICS			\$3,246.21	\$4,760.64
		R.V.WEATHERFORD CO.				
			PECA INC	19020		\$66.50
		Total Resale \$ For Distributor: R.V.WEATHERFORD CO.				\$66.50
		TERMINAL HUDSON				
			K-TRON ELECTRONICS	08012	\$406.00	\$406.00
		Total Resale \$ For Distributor: TERMINAL HUDSON			\$406.00	\$406.00
		Total Resale \$ For Territory No. 20			\$5,905.40	\$11,697.05
		% Of Total Resale \$ For Territory No. 20			2.90%	3.98%

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21	REPLLL						
		GREENSHAW ELECTRONICS					
			FISMA, INC.	84104		\$217.00	
		Total Resale \$ For Distributor: GREENSHAW ELECTRONICS					\$217.00
		HARVEY ELECTRONICS					
			FISMA, INC.	84104	\$217.00	\$217.00	
		Total Resale \$ For Distributor: HARVEY ELECTRONICS				\$217.00	\$217.00
		INTERFACE ELECTRONICS					
			COBE LABS	80215	\$871.20	\$1,571.55	
			CSID	80216		\$215.00	
			FS INSTRUMENTS, INC.	80231	\$1,238.40	\$1,270.40	
			HEAT WAVE	84123	\$355.50	\$355.50	
		Total Resale \$ For Distributor: INTERFACE ELECTRONICS				\$2,465.10	\$3,412.45
		QAR ELECTRONICS					
			FISMA, INC.	84104	\$217.00	\$217.00	
		Total Resale \$ For Distributor: QAR ELECTRONICS				\$217.00	\$217.00
		TERMINAL HUDSON					
			WOODWARD GOVERNOR CO	80525	\$692.00	\$1,218.00	
		Total Resale \$ For Distributor: TERMINAL HUDSON				\$692.00	\$1,218.00
		Total Resale \$ For Territory No. 21				\$3,591.10	\$5,281.45
		% Of Total Resale \$ For Territory No. 21				1.76%	1.80%

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23	REP MMM					
		CRAMER ELECTRONICS				
			BADGER ELECTRONICS INC.	53126	\$1,144.25	\$1,144.25
			CONTROL PRODUCTS CORP	53024	\$697.60	\$697.60
			ERDA INC	54157		\$239.85
			GE MEDICAL SYSTEMS	53188		\$3,246.16
			GE MEDICAL SYSTEMS	53219		\$114.00
			GENERAL ELECTRIC	53151		\$40.23
			GENERAL ELECTRIC	53207		\$683.40
			MANU-TRONICS	53142		\$0.00
			MID TEK INC	53137		\$1,620.00
			V & L TOOL INC	53188		\$82.16
		Total Resale \$ For Distributor: CRAMER ELECTRONICS			\$1,841.85	\$7,867.65
		ELMAR ELECTRONICS				
			AT&T	54956	\$110.00	\$110.00
			EL TECH	53209		\$1,830.00
			HEWLETT PACKARD	53209	\$0.00	\$0.00
			NORTHERN TELECON	53209	\$3,416.00	\$3,416.00
			WANG	53209	\$0.00	\$3,416.00
			WANG	54956		\$110.00
		Total Resale \$ For Distributor: ELMAR ELECTRONICS			\$3,526.00	\$8,882.00
		FT. WAYNE ELEC. SUPPLY				
			JOURNAL/SENTINAL	53201		\$139.40
		Total Resale \$ For Distributor: FT. WAYNE ELEC. SUPPLY				\$139.40
		R.V.WEATHERFORD CO.				
			ELECTRONIC ASSEMBLY	54956	\$2,505.00	\$2,505.00
		Total Resale \$ For Distributor: R.V.WEATHERFORD CO.			\$2,505.00	\$2,505.00

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			Total Resale \$ For Territory No. 23		\$7,872.85	\$19,394.05
			% Of Total Resale \$ For Territory No. 23		3.86%	6.60%

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24	REP NNN					
		CRAMER ELECTRONICS				
			RAMP INDUSTRIES	13905	\$520.00	\$1,196.00
			ROCHESTER INSTRUMENTS	14605	\$102.50	\$102.50
			RUPPRECHT & PATASHNICK	12203	\$23.01	\$23.01
			WELCH ALLYN	13153		\$1,030.00
		Total Resale \$ For Distributor: CRAMER ELECTRONICS			\$645.51	\$2,351.51
		DEMAMBROW ELECTRONICS				
			PARK ELECTRIC SUPPLY	14127	\$102.50	\$183.75
		Total Resale \$ For Distributor: DEMAMBROW ELECTRONICS			\$102.50	\$183.75
		Total Resale \$ For Territory No. 24			\$748.01	\$2,535.26
		% Of Total Resale \$ For Territory No. 24			0.37%	0.86%

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TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$	
25	REP QQQ						
		GREENSHAW ELECTRONICS					
			BOLEN'S CONTROL	83709	\$561.00	\$561.00	
			MEGA TECH.OF OREGON	97333	\$41.58	\$41.58	
		Total Resale \$ For Distributor: GREENSHAW ELECTRONICS			\$602.58	\$602.58	
		HARVEY ELECTRONICS					
			BOLEN'S CONTROL	83709	\$561.00	\$561.00	
			MEGA TECH.OF OREGON	97333	\$41.58	\$41.58	
		Total Resale \$ For Distributor: HARVEY ELECTRONICS			\$602.58	\$602.58	
		HOLLYWOOD ELECTRONICS					
			BYERS INDUSTRIES, INC.	97213	\$241.20	\$241.20	
			CONTROLTEK	98684	\$345.00	\$345.00	
			ELECTRONIC CONTROL	97222	\$145.00	\$145.00	
			MCDONALD CORP	97070	\$264.75	\$264.75	
		Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS			\$995.95	\$995.95	
		QAR ELECTRONICS					
			BOLEN'S CONTROL	83709	\$561.00	\$561.00	
			MEGA TECH.OF OREGON	97333	\$41.58	\$41.58	
		Total Resale \$ For Distributor: QAR ELECTRONICS			\$602.58	\$602.58	
Total Resale \$ For Territory No. 25					\$2,803.69	\$2,803.69	
% Of Total Resale \$ For Territory No. 25					1.38%	0.95%	

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
27	REP RRR					
		ELMAR ELECTRONICS				
			EL TECH	90221	\$0.00	\$0.00
			WAVELAND ELEC.	90221		\$0.00
		Total Resale \$ For Distributor: ELMAR ELECTRONICS			\$0.00	\$0.00
		GREENSHAW ELECTRONICS				
			PRODUCTIVITY ENHANCEMI	92653		\$134.82
		Total Resale \$ For Distributor: GREENSHAW ELECTRONICS				\$134.82
		HARVEY ELECTRONICS				
			PRODUCTIVITY ENHANCEMI	92653	\$134.82	\$134.82
		Total Resale \$ For Distributor: HARVEY ELECTRONICS			\$134.82	\$134.82
		QAR ELECTRONICS				
			PRODUCTIVITY ENHANCEMI	92653		\$134.82
		Total Resale \$ For Distributor: QAR ELECTRONICS				\$134.82
		SHELLY ELECTRONICS				
			CYMER LASER	92127	\$13.64	\$235.89
			MULTISOURCE	91761	\$95.08	\$216.08
			NORSTRAN ELEC.	92705	\$555.00	\$555.00
			PRODUCT TECH.	92714	\$279.45	\$279.45
		Total Resale \$ For Distributor: SHELLY ELECTRONICS			\$943.17	\$1,286.42
		TAYLOR ELECTRONICS				
			CYMER LASER TECHNOLOG	92127	\$2.80	\$2.80
			DATA WARE DEVELOP INC	92121	\$136.25	\$136.25
			THE JACK DANIEL COMPAN	91729	\$93.75	\$93.75
		Total Resale \$ For Distributor: TAYLOR ELECTRONICS			\$232.80	\$232.80

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
		TERMINAL HUDSON				
			O K ENTERPRISES	91326	\$2,980.00	\$2,980.00
		Total Resale \$ For Distributor: TERMINAL HUDSON			\$2,980.00	\$2,980.00
		Total Resale \$ For Territory No. 27			\$4,290.79	\$4,903.68
		% Of Total Resale \$ For Territory No. 27			2.10%	1.67%

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
31	REP SSS					

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
		CRAMER ELECTRONICS				
			ACCUSPEC ELECTRONIC	16426		\$0.00
			ALTA	16426	\$76.30	\$271.30
			BARTH INDUSTRIES COMPAN	44135	\$289.75	\$289.75
			BENSHAW	15116		\$32.22
			CINCINNATI INCORPORATED	45211		\$150.00
			CLEVELAND CONTROLS	44109	\$1,800.00	\$1,800.00
			CLEVELAND CONTROLS	44125	\$107.86	\$107.86
			CUTLER-HAMMER	15009		\$313.50
			CYBEREX, INC.	44060	\$357.50	\$856.30
			DIGITAL DIVERSIFIED IND.	24942		\$1,755.00
			DIVERSIFIED SYSTEMS, INC.	46254	\$105.00	\$105.00
			EXTREL CORPORATION	15238		\$246.00
			FISHER SCIENTIFIC CO.	15701	\$2,099.55	\$2,099.55
			FMC CORPORATION	15748	\$403.00	\$731.09
			HITE COMPANY	16603	\$165.50	\$165.50
			HUBBELL INDUSTRIAL CONT	44057	\$176.70	\$1,938.86
			INSCERCO INC	44050		\$90.00
			MARKETING ASSOCIATES	16505	\$171.75	\$171.75
			MEDRAD	15238		\$616.50
			POST ELEC.	15238	\$205.00	\$205.00
			R & M ELECTRONICS	15044	\$550.00	\$550.00
			SATEC SYSTEMS, INC.	16127		\$143.22
			SCHINDLER ELEVATOR COR	45365	\$7,324.91	\$8,043.16
			SPANG POWER CONTROL	16145		\$288.00
			SUN ELECTRONIC SUPPLY IN	44311		\$103.00
			SUNBURST ELECTRONICS	16508	\$2,712.50	\$2,712.50
			TRIANGLE CIRCUITS	15139	\$751.00	\$879.00
			WRIGHT SOURCE/DESC	45419		\$2,146.00
Total Resale \$ For Distributor: CRAMER ELECTRONICS					\$17,296.31	\$26,810.06

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
		ELMAR ELECTRONICS				
			EL TECH	43019	\$115.25	\$381.50
			NORTHERN TELECON	44060		\$307.50
			WANG	44060		\$307.50
		Total Resale \$ For Distributor: ELMAR ELECTRONICS			\$115.25	\$996.50
		R.V.WEATHERFORD CO.				
			CHORE TIME EQUIPMENT	46542	\$1,984.00	\$2,960.50
			CROWN INTERNATIONAL, IN	46517	\$1,296.00	\$1,296.00
			FRANKLIN ELECTRIC	46938		\$750.00
		Total Resale \$ For Distributor: R.V.WEATHERFORD CO.			\$3,280.00	\$5,006.50
		ROME ELECTRONICS				
			ELECTRONICA E INSTRUMEN	25220	\$272.20	\$272.20
		Total Resale \$ For Distributor: ROME ELECTRONICS			\$272.20	\$272.20
		STOTTS FRIEDMAN CO.				
			BAILEY CONTROLS	44092	\$820.50	\$820.50
			CIMCO ELEC	15317	\$1,411.00	\$1,807.00
			FUJITEC AMERICA	45036		\$24.20
			LIFT PARTS SERVICE	44095	\$77.25	\$77.25
			PMI FOOD EQUIPMENT	45374	(\$82.20)	(\$82.20)
		Total Resale \$ For Distributor: STOTTS FRIEDMAN CO.			\$2,226.55	\$2,646.75
		Total Resale \$ For Territory No. 31			\$23,190.31	\$35,732.01
		% Of Total Resale \$ For Territory No. 31			11.38%	12.17%

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$	
32	REP TTT						
		HOLLYWOOD ELECTRONICS					
			FERRO MAGNETICS	63044		\$132.00	
			MARINE ELECTRICAL	65536	\$1,425.00	\$1,425.00	
		Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS			\$1,425.00	\$1,557.00	
		MILO ELECTRONICS					
			SIEMENS MFG. CO., INC.	62243		\$1,280.00	
		Total Resale \$ For Distributor: MILO ELECTRONICS				\$1,280.00	
		OLIVE ELECTRONICS					
			M C C ELECTRONICS	64057	\$3,132.00	\$3,604.50	
		Total Resale \$ For Distributor: OLIVE ELECTRONICS			\$3,132.00	\$3,604.50	
		ROME ELECTRONICS					
			GUARANTEE ELECTRICAL C	63141	\$9.81	\$9.81	
			INDQUIP ENGINEERING INC.	63005	\$206.15	\$351.88	
			NEECO-TRON INC.	63304	\$390.40	\$390.40	
			RSC ELECTRONICS	67211	\$401.00	\$401.00	
		Total Resale \$ For Distributor: ROME ELECTRONICS			\$1,007.36	\$1,153.09	
		Total Resale \$ For Territory No. 32			\$5,564.36	\$7,594.59	
		% Of Total Resale \$ For Territory No. 32			2.73%	2.59%	

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
40	REP UUU					
		ELMAR ELECTRONICS				
			IBM CORP	28337	\$71.25	\$71.25
			WANG	28337		\$71.25
		Total Resale \$ For Distributor: ELMAR ELECTRONICS			\$71.25	\$142.50
		HOLLYWOOD ELECTRONICS				
			AMERICAN EMERGENCY	28694	\$730.50	\$787.50
		Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS			\$730.50	\$787.50
		ROME ELECTRONICS				
			E E E A INC	29662		\$86.75
		Total Resale \$ For Distributor: ROME ELECTRONICS				\$86.75
Total Resale \$ For Territory No. 40					\$801.75	\$1,016.75
% Of Total Resale \$ For Territory No. 40					0.39%	0.35%

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$	
44	REP VVV						
		CRAMER ELECTRONICS					
			EOG INC	21031	(\$511.00)	(\$511.00)	
			WARD MACHINERY CO	21030		\$1,379.02	
		Total Resale \$ For Distributor: CRAMER ELECTRONICS			(\$511.00)	\$868.02	
		FT. WAYNE ELEC. SUPPLY					
			BERRYVILLE GRAPHICS	22611		\$19.00	
			ENGINEERED SERVICES	22021		\$168.00	
			FED EX OFFICE	23230	\$25.20	\$25.20	
			MOTECTOR SYSTEMS INC.	22031		\$475.20	
		Total Resale \$ For Distributor: FT. WAYNE ELEC. SUPPLY			\$25.20	\$687.40	
		TERMINAL HUDSON					
			EUROTHERM CIRCUITS	22021	\$5,067.44	\$5,870.88	
		Total Resale \$ For Distributor: TERMINAL HUDSON			\$5,067.44	\$5,870.88	
		Total Resale \$ For Territory No. 44			\$4,581.64	\$7,426.30	
		% Of Total Resale \$ For Territory No. 44			2.25%	2.53%	

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$	
48	REP WWW						
		CRAMER ELECTRONICS					
			GEMS DISTRIBUTION POINT	38141		\$659.32	
			SCI SYSTEMS INC	35807		\$1,920.00	
		Total Resale \$ For Distributor: CRAMER ELECTRONICS					\$2,579.32
		FT. WAYNE ELEC. SUPPLY					
			HEIDELBERG USA	30144	\$61.32	\$61.32	
		Total Resale \$ For Distributor: FT. WAYNE ELEC. SUPPLY				\$61.32	\$61.32
		HOLLYWOOD ELECTRONICS					
			KUBOTA MFG OF AMERICA	30501		\$2,200.00	
		Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS					\$2,200.00
		ROME ELECTRONICS					
			ADVANCED WIRE PRODUCTS	37138	\$2,072.00	\$2,744.75	
			C.E.D.	37129	\$24.50	\$24.50	
			DOVER CORP	38683	\$1,892.70	\$2,997.70	
			TURTLE MOUNTAIN COMM	37801	\$125.50	\$125.50	
			VISTA CORP.	37932	\$15.20	\$15.20	
			ZELLWEGER USTER	37919	\$2,020.20	\$2,020.20	
		Total Resale \$ For Distributor: ROME ELECTRONICS				\$6,150.10	\$7,927.85
		SWITCHES, INC.					
			NO WAY ELECTRONICS	35816	\$0.00	\$0.00	
		Total Resale \$ For Distributor: SWITCHES, INC.				\$0.00	\$0.00
Total Resale \$ For Territory No. 48					\$6,211.42	\$12,768.49	
% Of Total Resale \$ For Territory No. 48					3.05%	4.35%	

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
53	REP YYY					
		GREENSHAW ELECTRONICS				
			HORIZON SPA PARTS	85705	\$123.75	\$123.75
			Total Resale \$ For Distributor: GREENSHAW ELECTRONICS		\$123.75	\$123.75
		HARVEY ELECTRONICS				
			HORIZON SPA PARTS	85705		\$123.75
			Total Resale \$ For Distributor: HARVEY ELECTRONICS			\$123.75
		HOLLYWOOD ELECTRONICS				
			SPA PARTS PLUS	86314	\$171.25	\$171.25
			Total Resale \$ For Distributor: HOLLYWOOD ELECTRONICS		\$171.25	\$171.25
		INTERFACE ELECTRONICS				
			PAUL MORROW CO.	85745	\$1,430.00	\$1,430.00
			Total Resale \$ For Distributor: INTERFACE ELECTRONICS		\$1,430.00	\$1,430.00
		QAR ELECTRONICS				
			HORIZON SPA PARTS	85705	\$123.75	\$123.75
			Total Resale \$ For Distributor: QAR ELECTRONICS		\$123.75	\$123.75
		ROME ELECTRONICS				
			MEXICANA DE CANANEA SA	85620	\$87.60	\$87.60
			Total Resale \$ For Distributor: ROME ELECTRONICS		\$87.60	\$87.60
		SHELLY ELECTRONICS				
			PRODUCTION PLUS	85021	\$225.00	\$225.00
			SPA PARTS PLUS	86314	\$174.00	\$174.00
			TEAGUE EQUIPMENT	85080	\$252.00	\$252.00
			Total Resale \$ For Distributor: SHELLY ELECTRONICS		\$651.00	\$651.00

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
			Total Resale \$ For Territory No. 53		\$2,587.35	\$2,711.10
			% Of Total Resale \$ For Territory No. 53		1.27%	0.92%

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
PR	REP XXX					
		ELMAR ELECTRONICS				
			AT&T	00610	\$240.00	\$240.00
			WANG	00610	\$240.00	\$240.00
		Total Resale \$ For Distributor: ELMAR ELECTRONICS			\$480.00	\$480.00
		SWITCHES, INC.				
			SENSORMATIC ELECTRONIC	00690	\$62.53	\$4,089.80
		Total Resale \$ For Distributor: SWITCHES, INC.			\$62.53	\$4,089.80
		Total Resale \$ For Territory No. PR			\$542.53	\$4,569.80
		% Of Total Resale \$ For Territory No. PR			0.27%	1.56%

COMPONENT MFG, INC.
End Customer Resale \$ By Distributor/Territory
November, 1999

TerrNo	RepName	DistName	CustName	CustZIP	MoRes\$	YTDRes\$
Grand Total:					\$203,841.26	\$293,629.01